Business Plan

for

Whites Point Quarry

Digby County, Nova Scotia

Prepared by Clayton Concrete

Lakewood, NJ

April 2004
The Company

The Clayton group of companies, with over fifty years of continuous operations and a staff of over 800, is the largest supplier of concrete in New Jersey and operates sand operations and block plants in New Jersey. The group is closely held and managed by Clayton family members.

The Project

Project Components / Structures

The main components of the project are the physical plant for aggregate processing and a marine terminal for ship load of the aggregate.
Land based permanent structures would include rock crushers, screens, closed circuit wsh facilities, conveyors, load out tunnel, support structures (shop, office, fuel tanks) and environmental control structures.

Marine based facilities would include a conveoyor system, ship loader, berthing dolphins and mooring buoys.

Quarry equipment would include heavy mobile gear such as loaders, trucks, bulldozers, excavators etc.

**Capital Cost**

**Source of Funds**

**Operations**
Operating Costs

Management

Staff

Drilling and Blasting

Depreciation
Taxes

Insurance

Shipping

Power and Fuel

Administration
Repairs and Maintenance

Royalty

Cost of Money

Revenues
Pro Forma

Revenue and Expense Statement

Whites Point Quarry

2006

Revenue
Sales

Expenses
Management
Staff
Drilling and Blasting
Taxes
Insurance
Shipping
Power and Fuel
Administration
Repairs & Maintenance
Royalty
Cost of Money
Env. Controls & Test

Total Expenses

Gross Profit Before Depreciation & Taxes
Depreciation
Gross Profit Before Taxes